

The background of the slide is a dark, blue-tinted image of several US dollar bills, showing the texture of the paper and some of the printed details like the number '0127' and the word 'DOLLARS'.

# City of Longview

## 2011 General Fund Financial Review

For the year ending December 31, 2011

City Council Agenda

February 23, 2012

# General Fund Financial Review

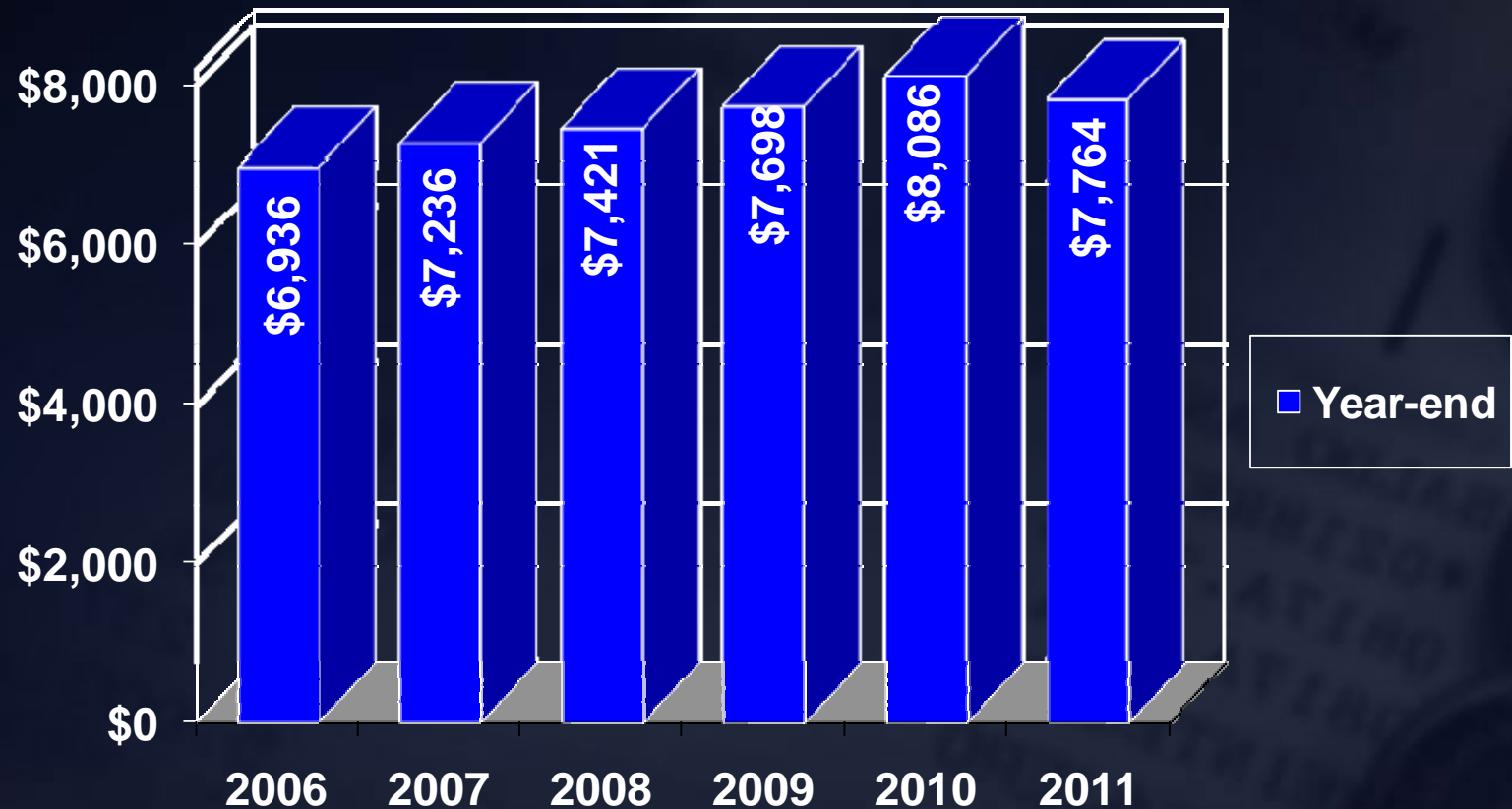
➤ 2011 General Fund Review

➤ 2012 General Fund Forecast

➤ 2012 General Fund Summary

➤ 2012-16 General Fund Outlook

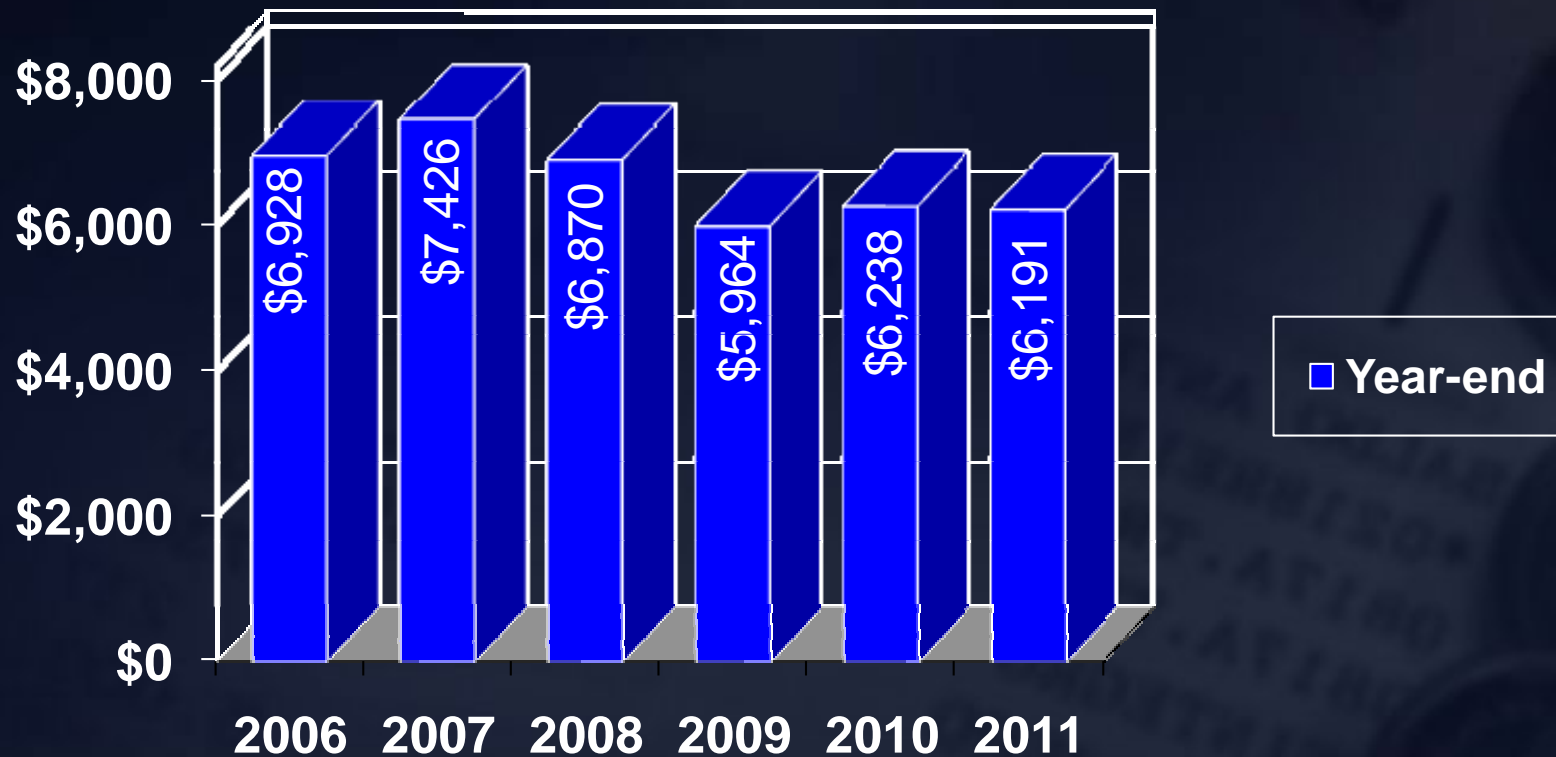
# History of Property Taxes (in 000's)



Comment: "2011 property taxes in the amount of \$7.764 million represents a 4.0% decrease from 2010 property taxes of \$8.086 million. Decrease is due to PeaceHealth property tax refund."

Note: In 2011, \$7.4 m of the \$7.8 m total is dedicated to the General Fund. The remaining \$400,000 is allocated to the Economic Development Fund for debt service on the Mint<sub>3</sub>Farm Industrial Park infrastructure.

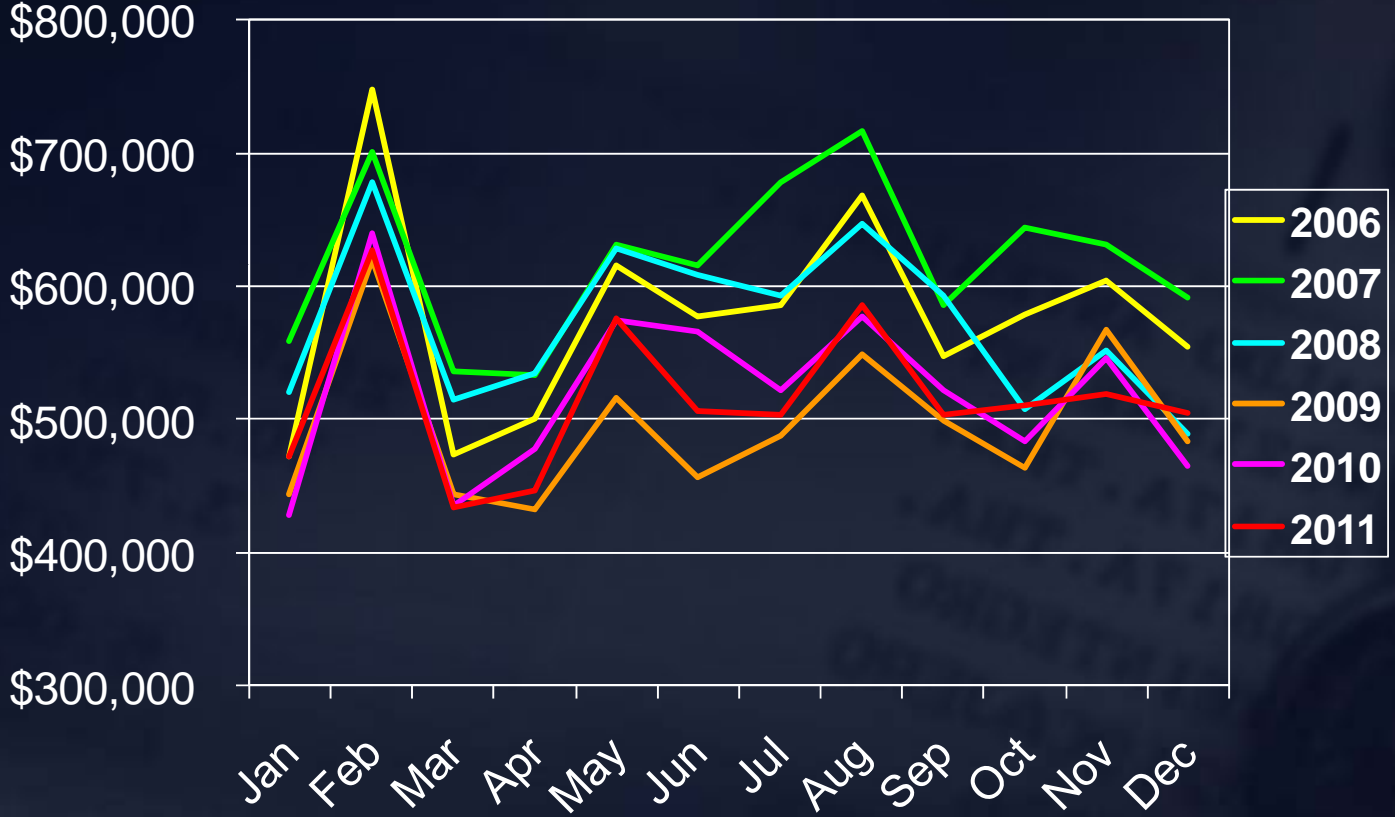
# History of Sales Taxes (in 000's)



2011 Budgeted Sales Tax = \$6,289,960

Comment: "For calendar year 2011, the City received sales tax of \$6.19 million, \$47k less than 2010 actual sales tax collections of \$6.24m. The 2011 decrease amounts to 0.75%."

# Sales Tax by Month



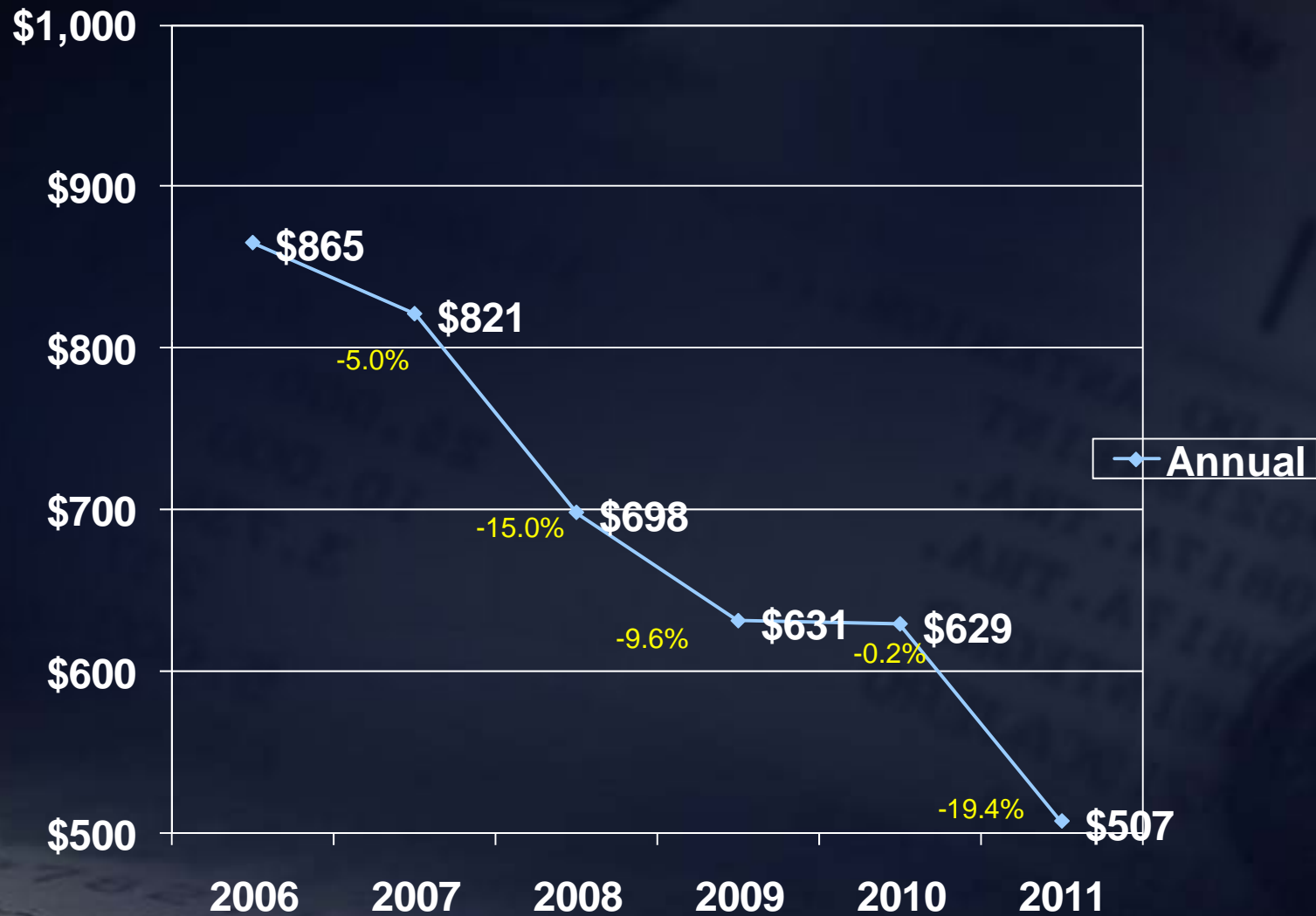
# Sales Tax by Month

Month	2006	2007	2008	2009	2010	2011
Jan	471,940	558,450	520,880	444,430	428,476	472,790
Feb	748,570	701,920	678,340	620,120	640,286	627,723
Mar	473,010	536,450	515,350	443,730	434,852	433,733
Apr	500,720	533,650	535,360	432,105	477,404	447,288
May	616,280	631,750	629,350	516,249	574,608	576,135
Jun	577,240	615,520	608,600	456,792	566,324	505,708
Jul	585,770	678,250	593,290	487,942	521,349	502,848
Aug	669,130	716,940	646,480	548,899	576,930	586,151
Sep	548,030	585,940	593,490	499,631	522,162	503,925
Oct	578,500	644,780	508,340	464,199	483,934	510,337
Nov	603,770	630,840	551,200	566,894	546,357	519,697
Dec	554,790	591,530	489,720	483,054	465,220	505,044

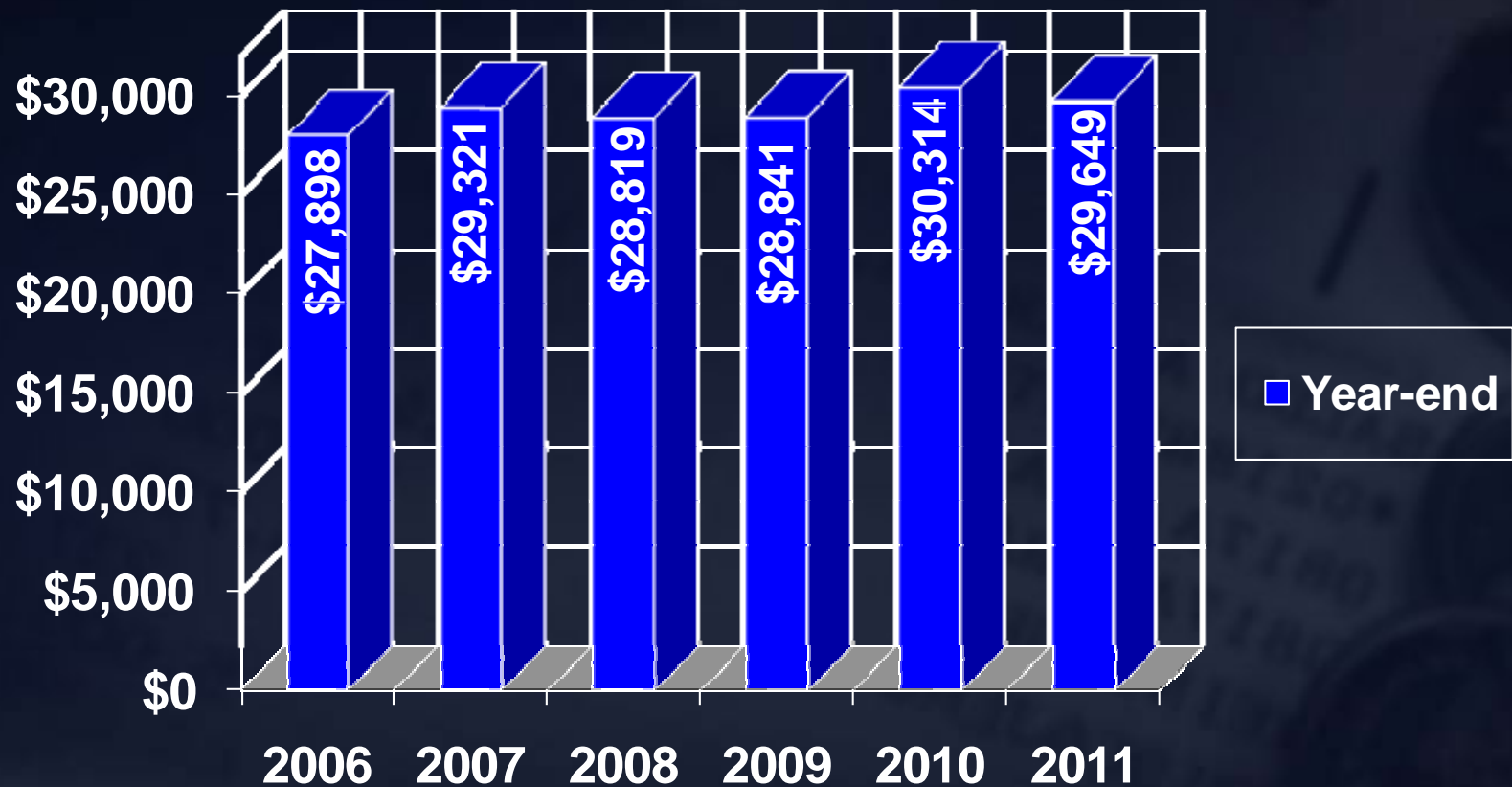
# History of Taxes (000's)



# History of Building Permits (000's)



# General Fund Revenue (in 000's)



2011 Budgeted Revenue = \$30,639,560

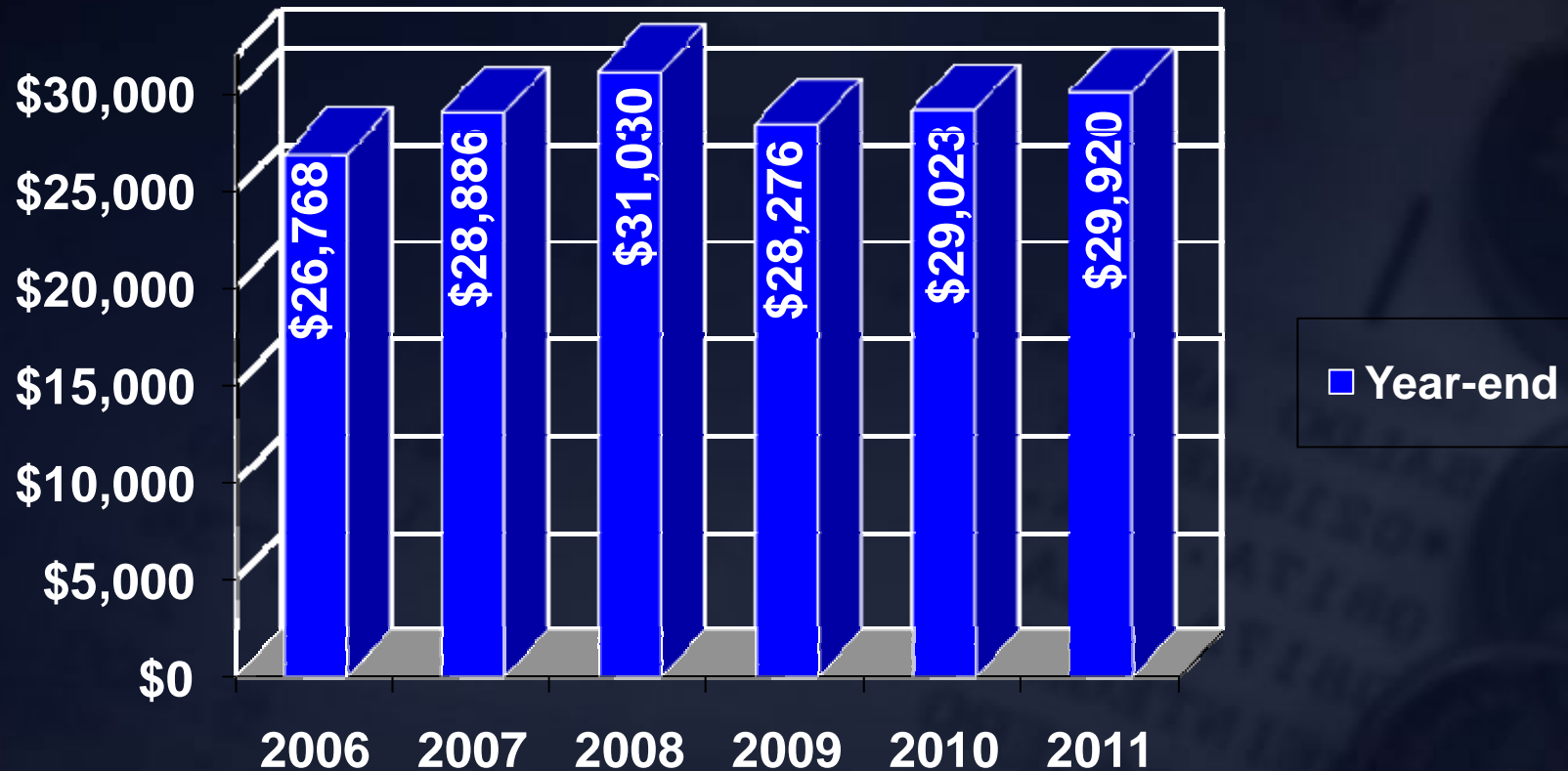
Comment: "Year-end 2011 General Fund revenue of \$29.6 m is \$665 thousand less than 2010 revenue in the amount of \$30.3 m."

# 2011 General Fund Revenues

Source:	2010 Actual	2011 Budget	2011 Actual	Actual vs. Budget
Taxes	\$23,738,832	\$24,125,440	\$23,408,783	(\$716,657)
Other Revenues	<u>6,575,599</u>	<u>6,514,120</u>	<u>6,240,204</u>	(273,916)
Total Revenues	\$30,314,431	\$30,639,560	\$29,648,987	(\$990,573)

Comment: "Year-end 2011 revenues in the amount of \$29.6 million are 3.2% less than budget. The 2011 shortfall in revenues is the combined result of a downturn in the economy resulting in reduced sales tax revenue, less permit revenues, and a decrease in gambling and state shared revenues in addition to the PeaceHealth property tax refund."

# General Fund Expenditures (in 000's)



2011 Budgeted Expenditures = \$30,998,230

Comment: "2011 expenditures of \$29.9 million are \$1.078 m less than budget."

# 2011 General Fund Expenditures

Object:	2010 Actual	2011 Budget	2011 Actual	Actual vs. Budget
Salaries/Benefits	\$20,347,404	\$20,881,070	\$20,710,971	(\$170,099)
Supplies/Services	7,278,137	8,523,870	7,723,536	(800,334)
Capital Outlay	93,376	80,950	100,951	20,001
Debt Service/ Transfers	<u>1,303,616</u>	<u>1,512,340</u>	<u>1,384,476</u>	<u>(127,864)</u>
Total Exp	\$29,022,533	\$30,998,230	\$29,919,934	(\$1,078,296)

Comment: "The 2011 difference between budget and actual reflects a savings in employee healthcare benefits, supplies, services, utilities and intergovernmental contracts for services."

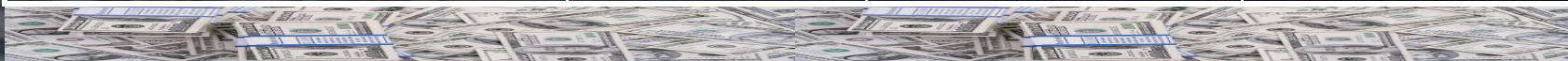
# 2011 General Fund Overview

	Amended Budget	Projection 6/30/2011	Projection 9/30/2011	Actual 12/31/2011
Beg Fund Balance	\$4,812,640	\$5,726,238	\$5,726,238	\$5,726,238
Revenues	<u>30,639,560</u>	<u>30,146,952</u>	<u>29,662,487</u>	<u>29,648,987</u>
Total Revenue	30,639,560	30,146,952	29,662,487	29,648,987
Expenditures	<u>30,998,230</u>	<u>30,366,416</u>	<u>30,424,252</u>	<u>29,919,934</u>
Total Expenditures	30,998,230	30,366,416	30,424,252	29,919,934
<b>Beg Cash Required</b>	<b><u>(358,670)</u></b>	<b><u>(219,464)</u></b>	<b><u>(761,765)</u></b>	<b><u>(270,947)</u></b>
End Fund Balance	\$4,453,970	\$5,506,774	\$4,964,473	\$5,455,291
End Fund Balance %	14.4%	18.1%	16.3%	18.2%



# 2011-12 General Fund Overview

	Actual 12/31/2011	2012 Amended Budget	2012 Projected
Beg Fund Balance	\$5,726,238	\$4,508,090	\$5,455,291
Revenues	29,648,987	31,068,650	30,398,250
+ SAFER Grant	- 0	+ 287,900	+ 287,900
- Liquor Excise Tax	- 0	- 0	- 200,000
- Gambling Tax	<u>- 0</u>	<u>- 0</u>	<u>- 210,000</u>
Total Revenue	29,648,987	31,356,550	30,276,150
Expenditures	29,919,934	31,951,460	31,116,730
- Employee Benefit Savings	- 0	- 0	- 103,780
+ SAFER Grant	- 0	+ 287,900	+ 287,900
+ KLRAA Airport Authority	<u>- 0</u>	<u>+ 0</u>	<u>+ 40,000</u>
Total Expenditures	29,919,934	32,239,360	31,340,850
<b>Beg Cash Required</b>	<b><u>(270,947)</u></b>	<b><u>(882,810)</u></b>	<b><u>(1,064,700)</u></b>
End Fund Balance	\$5,455,291	\$3,625,280	\$4,390,591
End Fund Balance %	18.2%	11.2%	14.0%

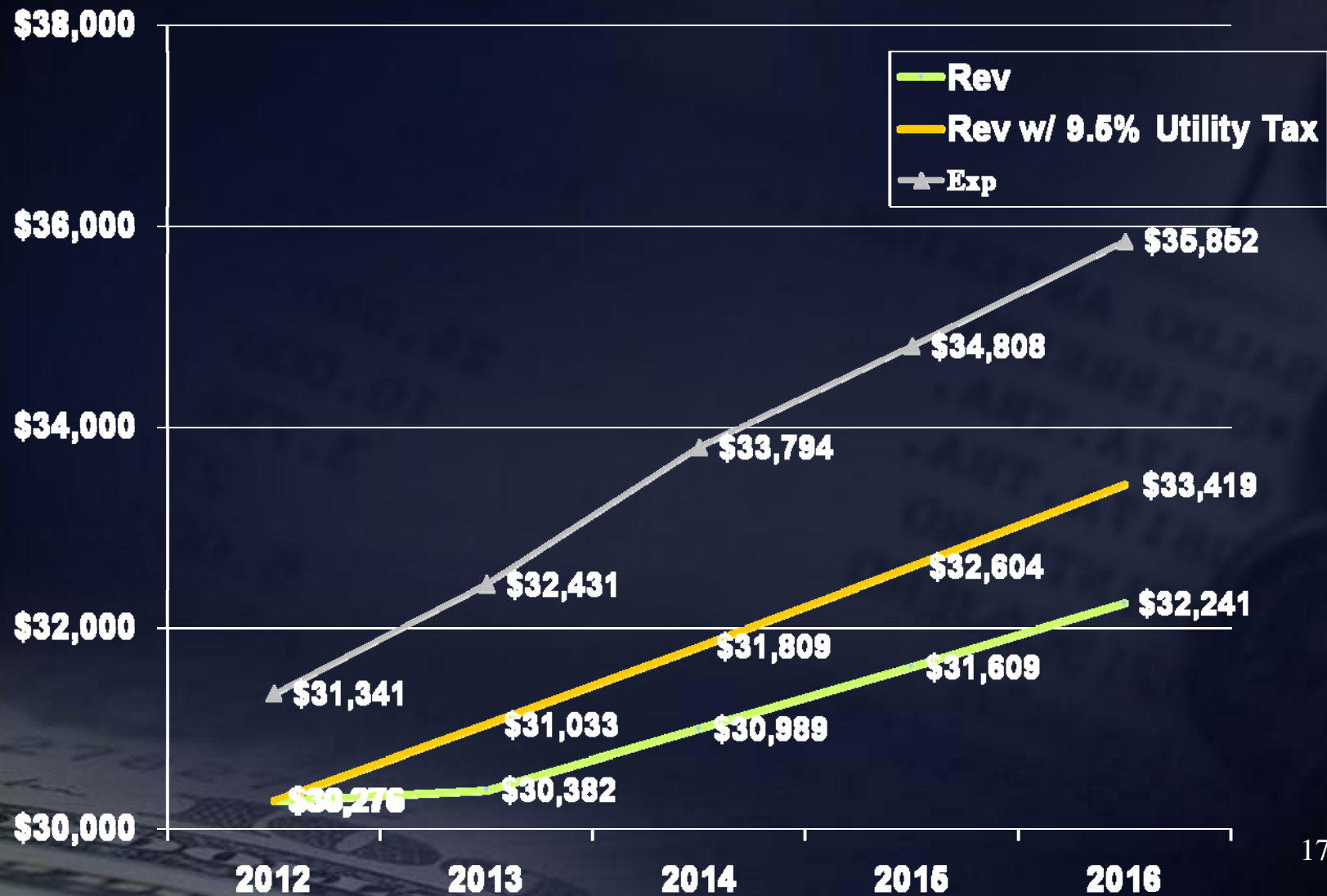


# 2012-16 General Fund Outlook

# 2012-16 Forecast Assumptions

- Assumes existing service levels.
- Assumes 2.0% - 2.5% annual revenue increases.
- Assumes 3.0% annual expenditure increases.
- 2013 – Assumes 7% - 9.5% utility tax.
- 2013 - Provides for General Fund funding of four (4) paramedic/firefighters from SAFER grant (6 months).
- 2014 - Provides for General Fund funding of four (4) paramedic/firefighters from SAFER grant (12 months).
- 2014 - Provides for transfer of three (3) officers from COPS grant into General Fund.

# General Fund Forecast 2012 - 2016



# General Fund Financial Review

The end.