

MINT VALLEY GOLF COURSE
PLAY REVENUE REPORT
OCT 2018

| PLAYS | 2018 | 2017 | 2016 | REVENUES | 2018 | 2017 | 2016 |
|----------------|--------------|--------------|--------------|-------------------------|--------------------|--------------------|--------------------|
| 18 Hole | 523 | 527 | 309 | 18 Hole | \$7,253.46 | \$7,461.67 | \$5,318.51 |
| 9 Hole | 642 | 444 | 238 | 9 Hole | \$7,642.00 | \$5,333.50 | \$2,887.27 |
| Par 3 | 35 | 36 | 37 | Par 3 | \$245.00 | \$252.00 | \$259.00 |
| | | | | | | | |
| Pass Play | 713 | 786 | 482 | Pass Sales | \$3,860.00 | \$4,520.00 | \$3,517.00 |
| | | | | Miscellaneous | \$0.00 | \$0.00 | |
| | | | | Trail Fees/Cart Storage | \$781.00 | \$30.00 | \$0.00 |
| | | | | Driving Range 50% | \$2,332.97 | \$1,877.63 | \$2,591.21 |
| | | | | Power Carts 15% | \$929.73 | \$759.28 | \$494.58 |
| | | | | Concessions 5% | \$175.13 | \$211.58 | \$142.23 |
| | | | | | | | |
| Monthly Totals | 1,913 | 1,793 | 1,066 | Monthly Totals | \$23,219.29 | \$20,445.65 | \$15,209.79 |

| YEAR TO DATE COMPARISONS | | | | | | | |
|--------------------------|---------------|---------------|---------------|-------------------|---------------------|---------------------|---------------------|
| | 2018 | 2017 | 2016 | | 2018 | 2017 | 2016 |
| 18 HOLE ROUNDS | 8976 | 8081 | 9227 | PLAY REVENUES | \$253,642.50 | \$225,171.95 | \$284,129.93 |
| 9 HOLE ROUNDS | 7521 | 7774 | 9259 | PAR 3 REVENUES | \$7,451.00 | \$6,674.00 | \$8,721.30 |
| SEASON PASS PLAY | 7821 | 7428 | 10097 | % DRIVING RANGE | \$35,968.98 | \$32,176.87 | \$45,205.93 |
| PAR 3 ROUNDS | 1679 | 960 | 1356 | % POWER CARTS | \$13,690.50 | \$11,947.72 | \$12,328.58 |
| | | | | SEASON PASSES | \$104,978.00 | \$107,884.50 | \$131,651.00 |
| | | | | TRAIL & CART FEES | \$27,041.50 | \$26,567.75 | \$27,767.50 |
| | | | | % CONCESSIONS | \$3,130.90 | \$2,731.61 | \$3,629.15 |
| | | | | | | | |
| Y-T-D PLAYS | 25,997 | 24,243 | 29,939 | Y-T-D- REVENUES | \$445,903.39 | \$413,154.40 | \$513,433.39 |

MINT VALLEY GOLF COURSE
PLAY REVENUE REPORT
NOV 2018

| PLAYS | 2018 | 2017 | 2016 | REVENUES | 2018 | 2017 | 2016 |
|----------------|--------------|------------|------------|-------------------------|-------------------|-------------------|-------------------|
| 18 Hole | 256 | 92 | 98 | 18 Hole | \$3,490.36 | \$1,385.50 | \$1,736.09 |
| 9 Hole | 223 | 84 | 171 | 9 Hole | \$2,665.26 | \$1,047.00 | \$2,262.50 |
| Par 3 | 12 | 5 | 26 | Par 3 | \$84.00 | \$35.00 | \$182.00 |
| | | | | | | | |
| Pass Play | 519 | 515 | 605 | Pass Sales | \$14.00 | \$300.00 | \$345.00 |
| | | | | Miscellaneous | \$0.00 | | |
| | | | | Trail Fees/Cart Storage | \$0.00 | \$179.00 | \$225.00 |
| | | | | Driving Range 50% | \$890.91 | \$451.71 | \$632.19 |
| | | | | Power Carts 15% | \$404.00 | \$83.41 | \$126.87 |
| | | | | Concessions 5% | \$39.58 | \$56.64 | \$44.78 |
| | | | | | | | |
| Monthly Totals | 1,010 | 696 | 900 | Monthly Totals | \$7,588.11 | \$3,538.26 | \$5,554.42 |

| YEAR TO DATE COMPARISONS | | | | | | | |
|--------------------------|---------------|---------------|---------------|-------------------|---------------------|---------------------|---------------------|
| | 2018 | 2017 | 2016 | | 2018 | 2017 | 2016 |
| 18 HOLE ROUNDS | 9232 | 8173 | 9325 | PLAY REVENUES | \$259,798.12 | \$227,604.45 | \$288,128.52 |
| 9 HOLE ROUNDS | 7744 | 7858 | 9430 | PAR 3 REVENUES | \$7,535.00 | \$6,709.00 | \$8,903.30 |
| SEASON PASS PLAY | 8340 | 7943 | 10702 | % DRIVING RANGE | \$36,859.89 | \$32,628.57 | \$45,838.12 |
| PAR 3 ROUNDS | 1691 | 965 | 1382 | % POWER CARTS | \$14,094.51 | \$12,031.13 | \$12,455.45 |
| | | | | SEASON PASSES | \$104,992.00 | \$108,184.50 | \$131,996.00 |
| | | | | TRAIL & CART FEES | \$27,041.50 | \$26,746.75 | \$27,992.50 |
| | | | | % CONCESSIONS | \$3,170.48 | \$2,788.25 | \$3,673.93 |
| | | | | | | | |
| Y-T-D PLAYS | 27,007 | 24,939 | 30,839 | Y-T-D- REVENUES | \$453,491.50 | \$416,692.66 | \$518,987.81 |

MINT VALLEY GOLF COURSE
PLAY REVENUE REPORT
DEC 2018

| PLAYS | 2018 | 2017 | 2016 | REVENUES | 2018 | 2017 | 2016 |
|----------------|------------|------------|------------|-------------------------|-------------------|-------------------|-------------------|
| 18 Hole | 104 | 146 | 98 | 18 Hole | \$1,160.32 | \$1,567.55 | \$1,736.09 |
| 9 Hole | 48 | 92 | 171 | 9 Hole | \$580.00 | \$1,041.00 | \$2,262.50 |
| Par 3 | 4 | 8 | 26 | Par 3 | \$28.00 | \$54.00 | \$182.00 |
| | | | | | | | |
| Pass Play | 380 | 410 | 605 | Pass Sales | \$800.00 | \$480.00 | \$345.00 |
| | | | | Miscellaneous | \$0.00 | \$0.00 | \$0.00 |
| | | | | Trail Fees/Cart Storage | \$0.00 | \$0.00 | \$225.00 |
| | | | | Driving Range 50% | \$462.13 | \$515.37 | \$632.19 |
| | | | | Power Carts 15% | \$106.44 | \$142.47 | \$126.87 |
| | | | | Concessions 5% | \$12.82 | \$38.18 | \$44.78 |
| | | | | | | | |
| Monthly Totals | 536 | 656 | 900 | Monthly Totals | \$3,149.71 | \$3,838.57 | \$5,554.42 |

| YEAR TO DATE COMPARISONS | | | | | | | |
|--------------------------|---------------|---------------|---------------|-------------------|---------------------|---------------------|---------------------|
| | 2018 | 2017 | 2016 | | 2018 | 2017 | 2016 |
| 18 HOLE ROUNDS | 9336 | 8319 | 9325 | PLAY REVENUES | \$261,538.44 | \$230,213.00 | \$288,128.52 |
| 9 HOLE ROUNDS | 7792 | 7950 | 9430 | PAR 3 REVENUES | \$7,563.00 | \$6,763.00 | \$8,903.30 |
| SEASON PASS PLAY | 8720 | 8353 | 107012 | % DRIVING RANGE | \$37,322.02 | \$33,143.94 | \$45,838.12 |
| PAR 3 ROUNDS | 1695 | 973 | 1382 | % POWER CARTS | \$14,200.95 | \$12,173.60 | \$12,455.45 |
| | | | | SEASON PASSES | \$105,792.00 | \$108,664.50 | \$131,996.00 |
| | | | | TRAIL & CART FEES | \$27,041.50 | \$26,746.75 | \$27,992.50 |
| | | | | % CONCESSIONS | \$3,183.30 | \$2,826.43 | \$3,673.93 |
| | | | | | | | |
| Y-T-D PLAYS | 27,543 | 25,595 | 30,839 | Y-T-D- REVENUES | \$456,641.21 | \$420,531.23 | \$518,987.81 |