MINT VALLEY GOLF COURSE PLAY REVENUE REPORT SEPT 2017

| PLAYS | 2017 | 2016 | 2015 | REVENUES | 2017 | 2016 | 2015 |
|------------------|--------|--------|--------|-------------------------|--------------|--------------|--------------|
| 18 Hole | 1156 | 1253 | 1042 | 18 Hole | \$20,075.28 | \$24,118.24 | \$22,101.26 |
| 9 Hole | 911 | 1085 | 1233 | 9 Hole | \$10,638.00 | \$12,864.00 | \$14,794.00 |
| Par 3 | 115 | 142 | 155 | Par 3 | \$803.00 | \$964.30 | \$1,013.00 |
| Pass Play | 760 | 1017 | 1132 | Pass Sales | \$2,945.00 | \$640.00 | \$869.00 |
| | | | | Miscellaneous | | | |
| | | | | Trail Fees/Cart Storage | \$227.50 | \$45.00 | \$74.00 |
| | | | | Driving Range 50% | \$3,853.62 | \$5,469.62 | \$6,944.19 |
| | | | | Power Carts 15% | \$1,800.39 | \$1,752.97 | \$1,527.12 |
| | | | | Concessions 5% | \$375.78 | \$519.05 | \$574.30 |
| Monthly Totals | 2,942 | 3,497 | 3,562 | Monthly Totals | \$40,718.57 | \$46,373.17 | \$47,896.87 |
| | | | V | EAR TO DATE COMPARISON | S | | |
| | 2017 | 2016 | 2015 | | 2017 | 2016 | 2015 |
| | | | | | | | |
| 18 HOLE ROUNDS | 7554 | | 9205 | PLAY REVENUES | \$212,376.78 | \$275,924.15 | \$293,576.60 |
| 9 HOLE ROUNDS | 7330 | 9021 | 10063 | PAR 3 REVENUES | \$6,422.00 | \$8,462.30 | \$10,488.90 |
| SEASON PASS PLAY | 6642 | 9615 | 9323 | % DRIVING RANGE | \$30,299.24 | \$42,614.73 | \$50,773.36 |
| PAR 3 ROUNDS | 924 | 1319 | 1545 | % POWER CARTS | \$11,188.44 | \$11,834.00 | \$11,262.93 |
| | | | | SEASON PASSES | \$103,364.50 | \$128,134.00 | \$128,476.50 |
| | | | | TRAIL & CART FEES | \$26,537.75 | \$27,767.50 | \$23,115.50 |
| | | | | % CONCESSIONS | \$2,520.03 | \$3,486.93 | \$3,982.74 |
| Y-T-D PLAYS | 22,450 | 28,873 | 30,136 | Y-T-D- REVENUES | \$392,708.74 | \$498,223.60 | \$521,676.53 |

MINT VALLEY GOLF COURSE PLAY REVENUE REPORT AUG 2017

| PLAYS | 2017 | 2016 | 2015 | REVENUES | 2017 | 2016 | 2015 |
|------------------|--------|--------|--------|-------------------------|--------------|--------------|--------------|
| 18 Hole | 1602 | 1564 | 1452 | 18 Hole | \$27,830.73 | \$29,379.73 | \$30,541.72 |
| 9 Hole | 1410 | 1436 | 1793 | 9 Hole | \$16,591.68 | \$16,540.93 | \$20,565.20 |
| Par 3 | 191 | 195 | 260 | Par 3 | \$1,330.00 | \$1,267.00 | \$1,735.00 |
| Pass Play | 1099 | 1193 | 1233 | Pass Sales | \$3,780.00 | \$2,865.00 | \$1,220.00 |
| | | | | Miscellaneous | | | |
| | | | | Trail Fees/Cart Storage | \$120.00 | \$420.00 | \$30.00 |
| | | | | Driving Range 50% | \$5,863.77 | \$7,013.39 | \$9,602.02 |
| | | | | Power Carts 15% | \$2,468.15 | \$2,087.62 | \$1,989.62 |
| | | | | Concessions 5% | \$565.75 | \$717.62 | \$698.84 |
| Monthly Totals | 4,302 | 4,388 | 4,738 | Monthly Totals | \$58,550.07 | \$60,291.29 | \$66,382.40 |
| | | | VI | EAR TO DATE COMPARISON | S | | |
| | 2017 | 2016 | 2015 | | 2017 | 2016 | 2015 |
| 18 HOLE ROUNDS | 6398 | 7665 | 8163 | PLAY REVENUES | \$181,663.50 | \$238,941.91 | \$256,681.34 |
| 9 HOLE ROUNDS | 6419 | 7936 | 8830 | PAR 3 REVENUES | \$5,619.00 | \$7,498.00 | \$9,475.90 |
| SEASON PASS PLAY | 5882 | 8598 | 8090 | % DRIVING RANGE | \$26,445.62 | \$37,145.11 | \$43,829.17 |
| PAR 3 ROUNDS | 809 | 1177 | 1390 | % POWER CARTS | \$9,388.05 | \$10,081.03 | \$9,735.81 |
| | | | | SEASON PASSES | \$100,419.50 | \$127,494.00 | \$127,607.50 |
| | | | | TRAIL & CART FEES | \$26,310.25 | \$27,722.50 | \$23,041.50 |
| | | | | % CONCESSIONS | \$2,144.25 | \$2,967.88 | \$3,408.45 |
| Y-T-D PLAYS | 19,508 | 25,376 | 26,473 | Y-T-D- REVENUES | \$351,990.17 | \$451,850.43 | \$473,779.66 |

MINT VALLEY GOLF COURSE PLAY REVENUE REPORT JULY 2017

| PLAYS | 2017 | 2016 | 2015 | REVENUES | 2017 | 2016 | 2015 |
|----------------|-------|-------|-------|-------------------------|-------------|-------------|-------------|
| | | | | | | | |
| 18 Hole | 1745 | 1758 | 1443 | 18 Hole | \$30,197.88 | \$32,837.32 | \$28,681.45 |
| 9 Hole | 1721 | 1728 | 1740 | 9 Hole | \$19,456.72 | \$20,105.00 | \$20,197.89 |
| Par 3 | 229 | 245 | 312 | Par 3 | \$1,596.00 | \$1,715.00 | \$1,984.00 |
| | | | | | | | |
| Pass Play | 1102 | 1295 | 1330 | Pass Sales | \$5,835.00 | \$2,810.00 | \$2,545.00 |
| | | | | Miscellaneous | \$0.00 | \$0.00 | |
| | | | | Trail Fees/Cart Storage | \$90.50 | \$435.00 | \$225.00 |
| | | | | Driving Range 50% | \$6,457.46 | \$6,276.76 | \$8,490.91 |
| | | | | Power Carts 15% | \$2,674.22 | \$2,466.56 | \$1,920.05 |
| | | | | Concessions 5% | \$558.18 | \$583.80 | \$598.20 |
| Monthly Totals | 4,797 | 5,026 | 4,825 | Monthly Totals | \$66,865.97 | \$67,229.43 | \$64,642.49 |

| YEAR TO DATE COMPARISONS | | | | | | | | |
|--------------------------|--------|--------|--------|-------------------|--------------|--------------|--------------|--|
| | 2017 | 2016 | 2015 | | 2017 | 2016 | 2015 | |
| | | | | | | | | |
| 18 HOLE ROUNDS | 4796 | 6101 | 6711 | PLAY REVENUES | \$137,241.09 | \$193,021.25 | \$205,574.42 | |
| 9 HOLE ROUNDS | 5009 | 6500 | 7037 | PAR 3 REVENUES | \$4,289.00 | \$6,231.00 | \$7,740.90 | |
| SEASON PASS PLAY | 4783 | 7405 | 6857 | % DRIVING RANGE | \$20,581.86 | \$30,131.73 | \$34,227.16 | |
| PAR 3 ROUNDS | 618 | 982 | 1130 | % POWER CARTS | \$6,919.90 | \$7,993.41 | \$7,746.19 | |
| | | | | SEASON PASSES | \$96,639.50 | \$124,629.00 | \$126,387.50 | |
| | | | | TRAIL & CART FEES | \$26,190.25 | \$27,302.50 | \$23,011.50 | |
| | | | | % CONCESSIONS | \$1,578.50 | \$2,250.26 | \$2,709.60 | |
| | | | | | | | | |
| Y-T-D PLAYS | 15,206 | 20,988 | 21,735 | Y-T-D- REVENUES | \$293,440.10 | \$391,559.15 | \$407,397.27 | |