



## Appendix B History of Revenue 2013 – 2017

2013 Revenue	January	February	March	April	May	June	July	August	September	October	November	December	Total
Green Fees	\$6,499.00	\$14,354.00	\$78,698.00	\$83,196.00	\$52,640.00	\$70,490.50	\$76,169.00	\$66,346.78	\$30,537.00	\$30,532.00	\$9,473.00	\$3,723.00	\$522,658.28
Range	\$1,653.14	\$3,040.01	\$5,004.40	\$5,282.05	\$7,012.85	\$10,412.75	\$14,534.99	\$15,663.48	\$6,611.46	\$5,554.43	\$1,742.31	\$959.74	\$77,471.61
Cart Rental	\$511.59	\$1,320.71	\$3,103.94	\$4,334.48	\$9,671.66	\$13,787.68	\$17,391.95	\$14,883.57	\$6,939.56	\$5,799.64	\$1,609.78	\$403.81	\$79,758.37
Pull Cart/Club Rental	\$54.71	\$84.39	\$380.64	\$322.03	\$475.66	\$709.40	\$997.97	\$930.65	\$463.57	\$252.63	\$69.39	\$51.45	\$4,792.49
Food and Beverage	\$1,571.57	\$2,486.33	\$2,505.43	\$1,218.08	\$1,962.43	\$2,450.48	\$2,607.71	\$2,319.90	\$1,960.87	\$1,004.16	\$1,538.70	\$694.71	\$22,320.37
Lessons						\$900.00	\$495.00	\$280.00	\$75.00				\$1,750.00
Gift Certificate	\$676.50	\$1,248.00	\$1,884.00	\$1,418.00	\$875.00	\$2,894.00	\$996.00	\$855.58	\$484.00	\$140.00	\$769.00	\$4,657.00	\$16,897.08
Merchandise *	\$3,969.10	\$6,888.50	\$11,553.52	\$14,774.29	\$20,422.43	\$27,409.44	\$36,288.06	\$30,137.13	\$19,282.69	\$11,871.40	\$8,390.43	\$10,351.06	\$201,338.05
Tournaments			\$895.00	\$671.25	\$1,663.00	\$2,400.00	\$12,014.89	\$1,115.00	\$2,231.25	\$1,919.00	\$2,563.25		\$25,472.64
Member Account Payment	\$117.60	\$168.90	\$1,310.76	\$694.20	\$1,129.77	\$577.76	\$3,532.45	\$1,279.80	\$1,717.29	\$1,901.05	\$278.61	\$1,821.32	\$14,529.51
Total Revenue	\$15,053.21	\$29,590.84	\$105,335.69	\$111,910.38	\$95,852.80	\$132,032.01	\$165,028.02	\$133,811.89	\$70,302.69	\$58,974.31	\$26,434.47	\$22,662.09	\$926,986.25
2014 Revenue	January	February	March	April	May	June	July	August	September	October	November	December	Total
Green Fees	\$9,855.00	\$15,142.00	\$98,963.00	\$46,905.00	\$44,461.00	\$59,524.00	\$60,757.00	\$59,435.50	\$38,755.25	\$24,906.00	\$5,718.00	\$4,129.00	\$468,550
Range	\$1,932.06	\$1,970.51	\$4,203.46	\$4,717.33	\$6,993.94	\$8,237.46	\$11,019.29	\$11,068.07	\$7,795.99	\$8,317.87	\$1,798.65	\$1,269.14	\$69,323
Cart Rental	\$1,967.86	\$592.82	\$2,740.80	\$4,929.38	\$9,060.36	\$11,852.45	\$14,937.47	\$12,392.46	\$8,361.26	\$4,451.78	\$1,279.81	\$567.10	\$73,133
Pull Cart/Club Rental	\$120.84	\$68.48	\$153.79	\$427.06	\$551.22	\$645.39	\$975.00	\$802.96	\$402.11	\$210.02	\$64.88	\$31.46	\$4,453
Food and Beverage	\$1,350.16	\$1,251.93	\$1,155.49	\$1,323.86	\$2,034.20	\$3,750.43	\$2,191.49	\$3,529.03	\$2,768.70	\$1,123.11	\$939.62	\$775.13	\$22,193
Lessons							\$220.00						\$220
Gift Certificate	\$160.00	\$355.00	\$244.00	\$840.00	\$1,127.00	\$1,726.50	\$1,085.00	\$1,211.00	\$840.00	\$455.75	\$957.00	\$2,469.00	\$11,470
Merchandise *	\$2,588.32	\$2,942.16	\$3,685.98	\$6,547.58	\$9,290.31	\$16,412.81	\$18,091.08	\$15,297.48	\$8,734.61	\$8,913.88	\$5,354.66	\$7,475.15	\$105,334
Tournaments		\$960.00	\$960.00	\$1,388.00	\$1,843.00	\$2,769.00	\$12,451.00	\$5,405.00	\$4,867.40	\$1,700.03	\$2,090.00		\$34,433
Member Account Payment		\$6,109.82			\$270.01	\$795.78	\$995.01	\$92.50	\$27.00	\$2,472.05	\$759.07		\$11,521
Total Revenue	\$17,974.24	\$29,392.72	\$112,106.52	\$67,078.21	\$75,631.04	\$105,713.82	\$122,722.34	\$109,234.00	\$72,552.32	\$52,550.49	\$18,961.69	\$16,715.98	\$754,678.71
2015 Revenue	January	February	March	April	May	June	July	August	September	October	November	December	Total
Green Fees	\$9,939.00	\$18,904.00	\$129,100.00	\$47,775.50	\$50,817.70	\$52,544.78	\$53,633.34	\$54,091.92	\$38,851.26	\$28,004.79	\$9,866.36	\$2,666.46	\$496,195.1
Range	\$1,936.05	\$3,459.14	\$8,105.30	\$8,573.74	\$12,805.20	\$16,593.06	\$16,981.82	\$19,211.21	\$13,888.37	\$6,464.92	\$1,721.87	\$841.21	\$110,581.81
Cart Rental	\$2,189.13	\$2,472.58	\$6,173.73	\$6,028.89	\$10,474.02	\$11,502.60	\$12,800.30	\$13,264.12	\$10,180.83	\$6,237.46	\$1,609.71	\$476.05	\$83,409.4
Pull Cart/Club Rental	\$97.14	\$131.37	\$292.96	\$518.25	\$472.05	\$627.54	\$652.98	\$767.06	\$787.32	\$551.98	\$141.57	\$68.48	\$5,108.7
Food and Beverage	\$1,930.33	\$2,194.44	\$5,087.64	\$6,527.32	\$14,634.52	\$11,853.89	\$11,963.92	\$13,976.87	\$11,485.96	\$2,350.69	\$1,661.16	\$466.36	\$84,133.1C
Lessons			\$190.05	\$39.00									\$229.0
Gift Certificate	\$160.00	\$668.00	\$786.00	\$558.01	\$401.00	\$2,026.06	\$1,648.55	\$946.25	\$577.00	\$366.00	\$917.00	\$5,346.50	\$14,400.3
Merchandise *	\$5,109.80	\$4,560.88	\$7,359.92	\$7,379.11	\$10,278.67	\$11,838.38	\$17,790.20	\$13,275.90	\$11,572.08	\$10,412.79	\$5,533.81	\$6,990.18	\$112,101.7
Tournaments		\$720.00	\$920.00	\$1,103.49	\$1,495.00	\$4,200.00	\$19,015.00	\$3,939.00	\$1,894.00	\$2,311.75	\$40.00		\$35,638.2
Member Account Payment	\$162.81	\$13.99	\$232.83	\$90.91	\$1,065.95	\$650.75	\$396.55	\$100.00	\$170.51	\$1,927.72	\$140.00	\$1,904.00	\$6,856.0
Total Revenue	\$21,524.26	\$33,124.40	\$158,248.43	\$78,594.22	\$102,444.11	\$111,837.06	\$134,882.66	\$119,572.33	\$89,407.33	\$58,628.10	\$21,631.48	\$18,759.24	\$906,159.31

2016 Revenue	January	February	March	April	May	June	July	August	September	October	November	December	Total
Green Fees	\$5,863.24	\$63,750.02	\$68,884.98	\$56,059.91	\$42,753.06	\$54,970.22	\$57,902.32	\$50,472.66	\$38,631.54	\$11,981.78	\$4,750.59	\$1,032.23	\$457,052.5
Range	\$1,400.20	\$2,899.04	\$5,445.65	\$10,038.59	\$14,392.35	\$13,544.11	\$12,553.51	\$14,026.77	\$10,939.23	\$5,182.41	\$1,264.37	\$579.65	\$92,265.8
Cart Rental	\$1,299.26	\$1,706.01	\$2,778.65	\$8,339.28	\$10,098.72	\$12,623.76	\$16,443.72	\$13,917.48	\$11,686.44	\$3,297.20	\$845.78	\$201.92	\$83,238.2
Pull Cart/Club Rental	\$37.00	\$87.89	\$188.31	\$585.64	\$385.39	\$745.07	\$732.71	\$794.42	\$552.53	\$298.54	\$128.65	\$35.65	\$4,571.81
Food and Beverage	\$983.83	\$1,185.19	\$2,749.13	\$8,708.39	\$8,623.16	\$11,079.58	\$11,675.95	\$14,352.41	\$10,380.93	\$2,844.52	\$895.55	\$273.49	\$73,752.1
Lessons					\$12.50	\$375.00				\$280.00			\$667.5
Gift Certificate	\$250.00	\$520.00	\$670.00	\$403.00	\$1,339.00	\$1,968.00	\$604.00	\$1,670.00	\$430.00	\$557.00	\$367.00	\$4,716.33	\$13,494.3
Merchandise•	\$3,209.28	\$4,783.30	\$6,337.99	\$10,549.90	\$12,145.72	\$14,188.94	\$11,945.55	\$11,098.65	\$10,939.23	\$8,353.07	\$6,806.00	\$5,081.31	\$105,438.9
Tournaments	\$200.00	\$989.00	\$1,000.00	\$251.00		\$4,277.00	\$6,214.50	\$3,320.00	\$2,278.00	\$2,442.00	\$141.00		\$21,112.51
Member Account Payment	\$90.00	\$344.83	\$470.00	\$250.57	\$765.65	\$415.79	\$45.47	\$206.80	\$451.51	\$2,193.23	\$342.86	\$83.00	\$5,659.7
Total Revenue	\$13,332.81	\$76,265.28	\$88,524.71	\$95,186.28	\$90,515.55	\$114,187.47	\$118,117.73	\$109,859.19	\$86,289.41	\$37,429.75	\$15,541.80	\$12,003.58	\$830,481.3
2017 Revenue	January	February	March	April	May	June	July	August	September	October	November	December	Total
Green Fees	\$7,946.70	\$60,633.40	\$29,566.25	\$32,825.47	\$35,507.73	\$40,785.94	\$57,176.10	\$49,707.41	\$34,688.78	\$17,597.17	\$2,946.50	\$3,142.55	\$372,524.0
Range	\$722.49	\$1,968.10	\$3,155.45	\$4,565.79	\$8,288.27	\$9,608.68	\$12,914.92	\$11,727.53	\$7,707.24	\$3,755.25	\$903.41	\$1,030.74	\$66,347.8
Cart Rental	\$852.37	\$1,033.86	\$1,847.89	\$3,545.03	\$8,889.04	\$12,136.31	\$17,828.16	\$16,454.30	\$12,002.59	\$5,061.83	\$556.06	\$949.77	\$81,157.2
Pull Cart/Club Rental	\$57.84	\$50.89	\$185.58	\$136.05	\$185.58	\$471.10	\$812.27	\$576.65	\$53.97	\$184.16	\$46.28	\$36.55	\$2,796.9
Food and Beverage	\$886.75	\$1,157.90	\$937.92	\$1,746.93	\$6,520.73	\$9,156.08	\$11,163.66	\$11,314.99	\$7,515.62	\$4,231.57	\$1,132.88	\$763.60	\$56,528.6
Lessons					\$240.00				\$413.00		\$120.00		\$773.0
Gift Certificate	\$220.00	\$340.00	\$270.85	\$996.00	\$535.00	\$1,960.00	\$533.00	\$285.00	\$690.00	\$220.00	\$100.00	\$3,779.00	\$9,928.8
Merchandise *	\$2,117.64	\$3,241.96	\$4,853.26	\$5,070.64	\$9,719.52	\$11,155.02	\$11,385.36	\$15,151.02	\$13,035.85	\$7,436.87	\$4,446.89	\$5,889.58	\$93,503.6
Tournaments	\$852.99	\$700.00	\$1,120.00	\$1,665.00	\$5,418.99	\$5,306.00	\$6,285.00	\$5,170.00	\$1,625.00	\$1,000.00	\$900.00		\$30,042.9
Member Account Payment	\$307.65	\$28.34	\$71.99		\$1,061.31	\$663.29	\$221.99	\$94.00	\$395.70	\$1,504.81	\$1,670.90	\$156.73	\$6,176.7
Total Revenue	\$13,964.43	\$69,154.45	\$42,009.19	\$50,550.91	\$76,366.17	\$91,242.42	\$118,320.46	\$110,480.90	\$78,127.75	\$40,991.66	\$12,822.92	\$15,748.52	\$683,560.0